



Kelli Sample
Sales and Business
Strategist
www.kellisample.com

Speaker Intro and Talk Summary

TITLE: The Secret to Confident Sales Conversations That Increase Profits.
-- For entrepreneurs who are experts at what they do, but don't always know what to say!

SPECIAL GUEST: Kelli Sample

Are you tired talking to lots of people, but getting very little return for your time and efforts? Join Kelli Sample and discover how to exponentially grow your business by unleashing your sales potential and create confident sales conversations that not only convert customers into paying clients, but also leaves you feeling good about it.



In this action-packed session, **you'll learn:**

- Sales is not a secret language to know. Anyone can learn sales and can do it without being weird or pushy.
- The secret technique that can make or break your sales conversations-and it is not hard!
- How to stop trying to think of what to say next so you can be **confident** and **present at all times** with your perspective clients.
- And most important, how to show up as your most natural and authentic self in any sales conversation.

Everyone that is in business is in sales. Discover the power and the value of you and your products or service so your perspective clients understand what you do and are compelled and inspired to work with you. Create the confidence in your conversations so creating a sale is no longer the dreaded part of your business but is actually fun and enjoyable.

MEDIA

Reignite Your Light Podcast with Stacie Speaker:

<https://itunes.apple.com/us/podcast/reignite-your-light/id1225051279>

Speaker Sizzle Reel:

<https://www.youtube.com/watch?v=I9xtchG2tAE>

ABOUT KELLI

Kelli Sample is a sales and business strategist. She works with entrepreneurs, small businesses and professionals to help them unleash their inner sales potential so they don't have to think about what to say next and just be present in the sales interactions.

Inspired and determined when she was told she could not sell because she was an Engineer, Kelli made the decision to learn how to become the best sales person she could be. After several years of sales success, Kelli was promoted to be one of 6 National Trainers for a high-end retailer of over 1700 sales employees.

After 15 years in high ticket sales and 6 years in sales training, Kelli left corporate America and put her skills to the test as an entrepreneur.

When you work with Kelli, she helps you create a repeatable and successful sales system and to have unshakable confidence in sales conversations so you can naturally and quickly convert more sales and profits in your business.

Kelli knows that you do not have to be a natural born sales person to be successful in sales. And she knows what you need to learn to maximize your success and your profits!

To receive Kelli's FREE 5-part series, "***The Five Biggest Mistakes We Make in Our Business that Cost Us Money***," subscribe today at www.kellisample.com.

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Kelli Sample

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